



Fully Unlock the Benefits
of Your Solution

NetSuite Training Services For Customers



You've decided on NetSuite, the world's No. 1 cloud business suite, and you want to fully unlock the benefits of your solution and maximize your investment. You want your team members to understand implement, and fully leverage the new system.

You need expert training resources and support that are accessible, convenient and comprehensive. You need to focus on keeping daily operations at optimal productivity, not spending time making sure everyone has the knowledge they need to maximize the new system.

That's what NetSuite Training Services can do for you.

Key Benefits

- Increased user adoption
- Maximized productivity
- Increased goal achievement
- Empowered users
- Proficient administrator and developers
- Faster time to value
- Reduced implementation risk



Expertise

The NetSuite Training team has deep training experience across market segments and industries. We have the highest number of NetSuite certified consultants in the industry. Nobody knows NetSuite like NetSuite.



User Enablement

The NetSuite Training NetSuite's specialized training is designed to empower the end user of the system to quickly reach proficiency with their day to day usage. This is always specific to your industry and most often customized to your configuration.



Curriculum

NetSuite Education Services has a dedicated team behind the scenes who work alongside NetSuite Product Managers and solution experts, developing valuable intellectual property including courseware in multi-modal formats.



Product Training

NetSuite Education Services offers product training to enable administrators, project team members, power users and developers to participate in implementation, management and configuration of the system.



Certification

Companies that use NetSuite-certified professionals see more effective deployments and a greater return on their investment. You can hire with confidence having found the most qualified and certified individuals who can support the product.

As part of NetSuite Educational Services, Training Services offers new and existing customers the following:

- NetSuite product training for Project teams, Administrators, Technical teams, Finance, Operations, Marketing, Sales, Support, Warehouse and power users across all departments.
- User enablement through direct end user training, our train-the-trainer program and e-learning solutions.
- NetSuite certifications for companies seeking validated NetSuite expertise for their employees.

We help companies address the challenges of user apprehension—lack of expert training resources and strategy, and a potential decrease in productivity— while transitioning to the new system.

Why NetSuite Education Services

Implementing an ERP system can be extremely disruptive. How can you ensure success? NetSuite Education Services is the only services provider that can provide services companies with ALL of the following:

- **Intellectual property and investment in curriculum.** NetSuite Education Services has a dedicated team behind the scenes who work alongside NetSuite Product Managers and solution experts, developing valuable intellectual property including courseware in multi-modal formats. These resources are exclusive to NetSuite and are not offered by partner companies.

- **Deep training knowledge and expertise.** The NetSuite Training team has an average of 10+ years training experience across multiple market segments and industries.
- **Industry experience and NetSuite expertise.** Our NetSuite Education Services team has experience and expertise in your specific industry and the NetSuite application. We have a deep understanding of the challenges you face and the best practices to help you optimize operations.
- **Personalized approach.** Our education consultants truly care about our customers. We engage with you, offering customized education and training services tailored to your business requirements. Our consultants invest themselves in your success.
- **Product training.** NetSuite Education Services offers product training to enable administrators, project team members, power users and developers to effectively participate in implementation, management and configuration of the system.
- **User enablement.** NetSuite's specialized training is designed to empower the end user of the system to quickly reach proficiency with their day-to-day usage. This is always specific to your industry and most often customized to your configuration and account. For each customer, our education consultants work with you on

a training plan specific to your requirements. This may include a variety of methodologies including live tailored end user training, industry-focused e-learning tutorials, custom e-learning, pre-User Acceptance Testing training and train the trainer.

- **Certification.** Companies that use NetSuite-certified professionals see more effective deployments and a greater return on their investment. You can hire with confidence having found the most qualified and certified individuals who can support the product; and you can increase your staff's productivity and ensure the quality of NetSuite implementations and ongoing support. For individuals, the benefits of validating your NetSuite expertise via certification include: joining and networking in the closed NetSuite LinkedIn community, increasing your professional opportunities, and career acceleration.
- **SuiteSuccess enablement.** Enablement is an integral part of the SuiteSuccess model. No matter the size or scope of your implementation, NetSuite will educate your sales, support, accounting, marketing and operations teams using our leading practices to ensure faster time to value and increased business efficiency. Starting with your project team and progressing to your end users, they will learn from the very best with a targeted focus on your industry.

Permission Levels for the User

A **set of permissions** is provided in your NetSuite account:

- Governs and defines a user's access and view of your account data

Each granted permission is assigned an **access level – View, Create, Edit and Full.**

A permission can be **removed** to disallow a particular access.



- **Continuous enablement.** NetSuite Education provides ongoing learning opportunities well beyond your go live with NetSuite. Whether on-demand to hone skills just in time to set up a new integration or custom virtual training across the world as you bring on new subsidiaries, NetSuite's experts are here to meet your development needs as your business grows with NetSuite.
- **Global reach.** NetSuite Education Services enables companies with multiple international subsidiaries. Through our recent acquisition by Oracle, we have even further strengthened our global footprint and reach with offices around the world.