

ORACLE®
NETSUITE

THE #1 CLOUD ERP



TURNING TO THE CLOUD

Successfully executing your enterprise cloud ERP strategy means turning to the world's most proven, trusted and deployed cloud ERP solution—NetSuite. With more than 40,000 organization and subsidiaries running NetSuite across more than 160 countries, some of the world's best-known brands trust their businesses to NetSuite and take their financial and operational processes to the cloud. Why NetSuite?

A BROAD RANGE OF ROBUST ERP and global financial functionality designed for modern businesses, enabling customers to streamline their mission-critical business processes.

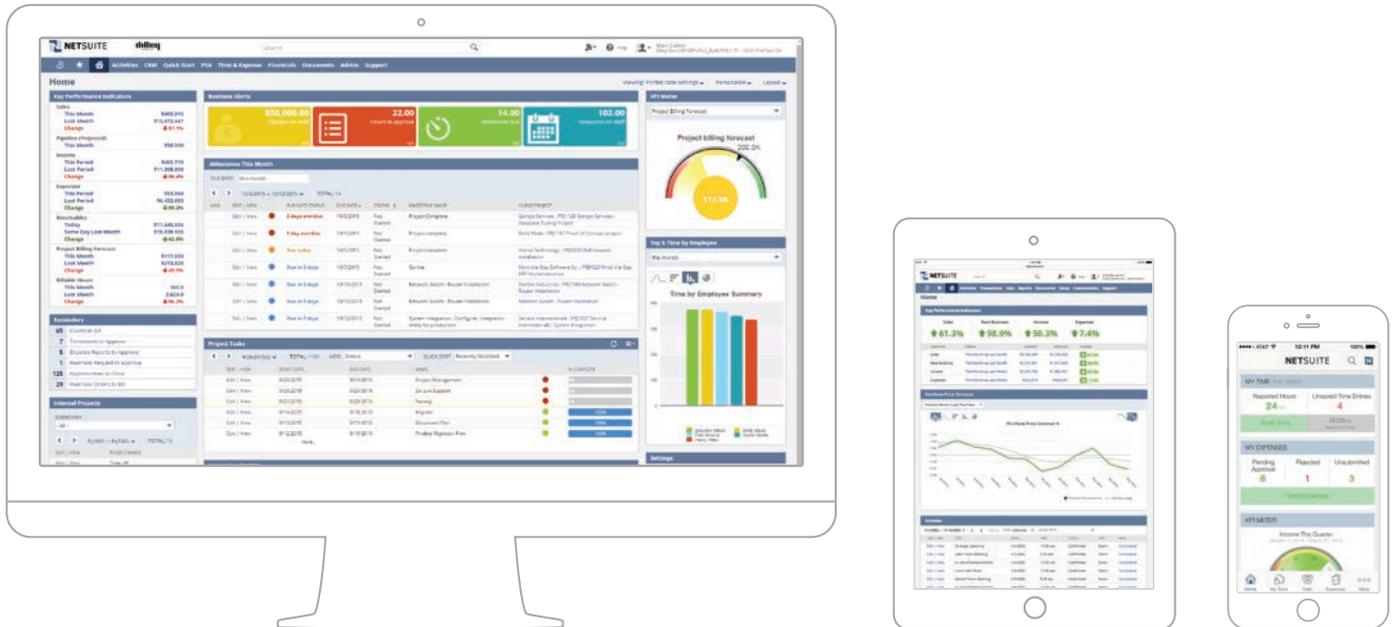
DESIGNED FOR A MODERN COMPANY Cloud-based, mobile-enabled and social, NetSuite frees the modern business from antiquated PC-based, anti-social systems locked behind the firewall. At its core, NetSuite provides a dynamic, easy-to-use platform designed for all users across a global organization that can be accessed via any device, at any time.

A HIGHLY SCALABLE SYSTEM FOR GROWTH with the ability to quickly and easily add functionality as a business grows and international capabilities including support for 190 currencies, 20 languages and automated tax compliance in over 100 countries to fuel global expansion.

WITH NETSUITE, YOU CAN:

- 1. Scale With Ease:** Gain the agility, flexibility and scalability your business needs to power innovation and growth.
- 2. Gain a More Complete Picture of Your Business:** Built-in business intelligence provides real-time insights into key business performance indicators for a unified view of the organization.
- 3. Future Proof Your Organization:** Bid farewell to version lock, and improve agility with software that is always current with all customizations carried forward to support your business.





“Before deploying NetSuite with LanciaConsult, we were constantly questioning the integrity of our data, and spending excessive time on consolidation. Now, we can make strategic business decisions faster and focus on our growth objectives.” **JOS RAAYMAKERS, CEO OF YANG KEE LOGISTICS**

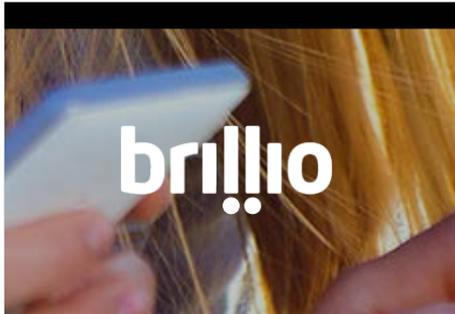
BUILT-IN BUSINESS INTELLIGENCE that delivers a single-version of the truth and provides real-time insights into key business performance indicators for a unified view of the organization.

COMMERCE-READY CAPABILITIES FOR B2B AND B2C businesses that provide a seamless brand experience by unifying ecommerce and in-store POS to order management, inventory, merchandising, marketing, financials and customer service.

A POWERFUL DEVELOPMENT PLATFORM WITH UNPRECEDENTED FLEXIBILITY that enables businesses to tailor the system to meet their unique requirements and industry-specific needs plus a comprehensive partner ecosystem that can help them scale up, spin off or reinvent business models.

BUILT FOR MODERN BUSINESSES

From fast-growing start-ups to global enterprises, NetSuite powers innovation and growth across a variety of industries. Below is a cross-section of NetSuite customers.



“NetSuite enables Brillio to automate its end-to-end operations from financials to services delivery and provides insights to stakeholders for effective decision-making.”



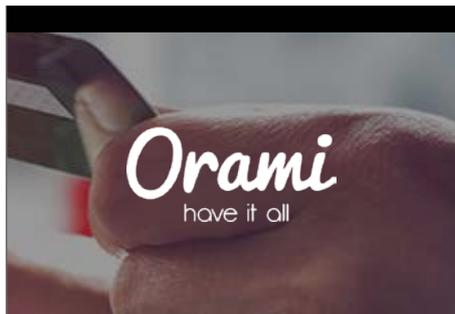
“NetSuite is able to constantly evolve with us and has already vastly improved our workflow and business efficiencies, which we were never able to do with our previous on-premise ERP system.”



“In the Hong Kong market, NetSuite is the only true cloud ERP solution with local language support, a local support team and customizability to local needs. Even the closest competitor doesn’t measure up to NetSuite.”



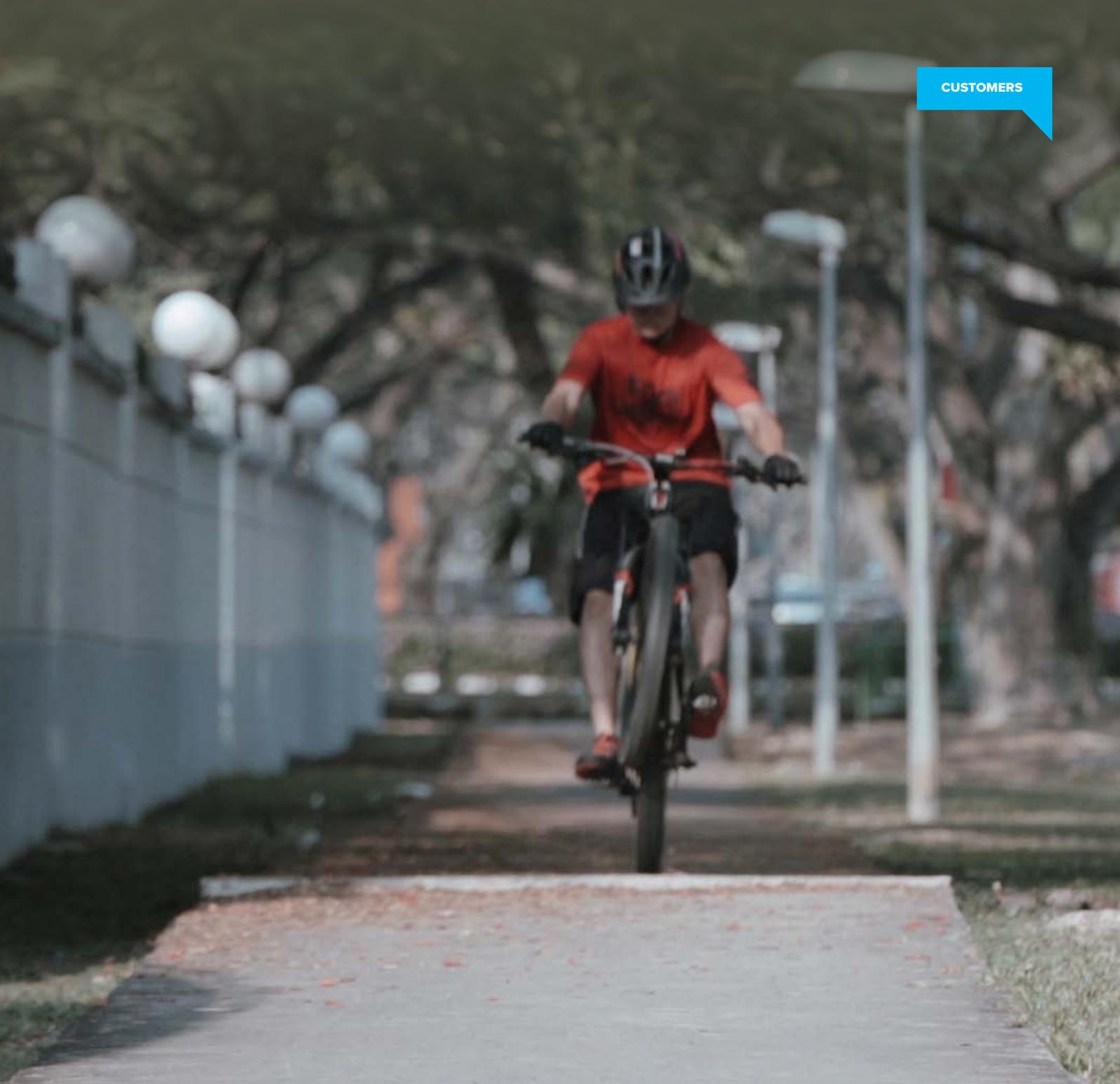
“We looked at other major and more established ERP, but NetSuite was the clear winner in meeting our requirements for cost-efficiency, fast deployment, real-time visibility into the business and flexibility.”



“If you’re building technology properly, it should be ahead of where you want to go. You want the scalability to be there ahead of the growth.”



“NetSuite OneWorld gives us a way to deliver a standard platform across the organization that supports our continued growth and development.”



“For any company that is growing, NetSuite is a great advantage to your competitiveness. It’s a very powerful ERP system. Everything is on the cloud. When you want that information, it’s just there.”

TREKNOLOGY BIKES 3

BEST-IN-CLASS CLOUD SOLUTIONS

NetSuite provides cloud financials, CRM, ecommerce and professional services automation management for all organization from fast-growing midsize companies to large global organization. Additionally, each component of NetSuite is modular, enabling it to be deployed and integrated with existing investments as required. NetSuite OneWorld scales with global businesses by providing complete multi-subsiary management and support for local accounting regulations.

GLOBAL CLOUD ERP NetSuite provides a complete cloud ERP system for global businesses. Businesses running on NetSuite can populate a single chart of accounts across subsidiaries, or use separate charts-of-accounts for each company within a single instance.

- NetSuite provides complete **financial management**, including invoicing and sophisticated revenue recognition management. NetSuite accelerates financial processes with real-time multi-currency consolidation and real-time



“NetSuite OneWorld gives us a competitive advantage because we have little to set-up in the back-office. If we want to expand, we just load a web browser and we’re good to go.”

THE EXECUTIVE CENTRE



roll-up across orders, accounts receivable, accounts payable, payroll, inventory, billing, invoicing and order fulfillment, from local in-country operations to the regional office to global headquarters. NetSuite also provides sophisticated financial and statutory reporting for external stakeholders.

- NetSuite’s optimized **order management** and **fulfillment processes** tightly drive the order process from quote to eventual fulfillment. Sophisticated multi-location **manufacturing, inventory management** and **fulfillment** ensure continually efficient operations.
- NetSuite streamlines **procurement** with a complete procure-to-pay process comprising workflow management, approvals, vendor self-service and payment.
- NetSuite **Business Intelligence** gives corporate, division and subsidiary stakeholders a true real-time view into every level of the business.
- NetSuite's **Premier Payroll** solution minimizes payroll headaches, reduces tedious paperwork and ensures peace of mind in a single, full-service solution.



“NetSuite allows us to scale and deal with the complexity of the massive geographic expansion we’re undertaking.” IFLIX

Azran Osman-Rani
CEO, iflix (Malaysia)

SERVICES RESOURCES PLANNING (SRP) NetSuite offers the only cloud-native solution for project- and product-based companies that unites sophisticated ERP and professional services automation functionality to meet the business requirements and needs of both product and services companies in a single system. NetSuite SRP automates project management, resource management, project accounting and timesheet and expenses management. It delivers advanced functionality across sales, service and finance that drives down bench time, elevates on-time project delivery, improves invoicing accuracy, streamlines revenue recognition and increases visibility into the services organization.

NETSUITE OPENAIR OpenAir is the best-in-class professional services automation software designed for professional services organization of all sizes including both service-based companies, and services divisions within product companies such as hardware or software companies. NetSuite OpenAir can be easily integrated with your technology ecosystem and gives

professional services organization the ability to run their core business operations including project management, resource optimization, project accounting, time and expense management, and billing and revenue recognition. Delivering end-to-end automation and visibility, NetSuite OpenAir helps professional services organization gain real-time insights, increase project profitability, maximize billable resource utilization and make informed, data-driven decisions.

OMNICHANNEL COMMERCE NetSuite SuiteCommerce enables retailers, manufacturers and distributors to seamlessly connect every step of a multi-channel, multi-location business—from ecommerce, POS and order management to merchandising, marketing, inventory, financials and customer support. Featuring an advanced webstore that allows for the creation of uniquely branded and personalised shopping experiences optimized for multiple devices, SuiteCommerce empowers businesses to run across multiple touchpoints—web, brick-and-mortar stores, social, mobile—all from a single, unified cloud-based commerce platform that provides unprecedented visibility into your business and customers.

CUSTOMER RELATIONSHIP MANAGEMENT (CRM) NetSuite allows enterprises to automate the opportunity-to-cash process and manage CRM activities across divisions and subsidiaries. It provides global visibility into and management of every aspect of CRM, including marketing campaigns, sales opportunities, forecasts, customer service, partner management and more.

SUITECLOUD PLATFORM NetSuite's proven, secure, reliable and scalable SuiteCloud platform delivers the customization and extensibility to make NetSuite the business management platform of choice for your current and future needs. SuiteCloud boasts a multi-tenant cloud platform featuring a comprehensive offering of cloud development tools and applications, providing the core infrastructure that a modern business requires including support for industrial-strength standards of availability, disaster recovery and security. It includes an integrated development environment and APIs to build applications on the platform. With SuiteApps, customers gain access to an online marketplace of value-added integrated cloud solutions to power specific business processes or meet industry-specific needs.

NETSUITE FOR EVERY INDUSTRY

NetSuite provides functionality out of the box to meet and adapt to a variety of industry requirements, including yours. Whether for global software companies with advanced revenue recognition needs, manufacturers or wholesale distributors with multi-site inventory and production, professional services organization with disparate professional services resources and complex multi-currency client billing, or a retail business with multiple channels, NetSuite is the only cloud ERP system with the depth, breadth and flexibility of functionality to meet these needs. The functionality to support your particular business and industry has been built into the core product from the ground up, not a bolt-on afterthought.

Developed from experience working with thousands of companies in a variety of industries, NetSuite's industry-specific software solutions help you get up and running faster with the capabilities of NetSuite's cloud computing business management suite—including CRM, accounting/ERP, PSA, ecommerce and order management—while addressing your specific challenges.

Spanning Software, Wholesale Distribution, Professional Services, Advertising, Manufacturing, Nonprofit, Media and Publishing, and Retail, NetSuite offers the widest array of solutions to manage your entire business, all in one suite.

ADVERTISING



Labbrand Grows Rapidly with the Cloud

1. NetSuite's templates have helped cut the time to create a quote in half.
2. Dashboards display new leads, contacts and opportunities daily.
3. Better visibility into work flows, and mine its data with business intelligence.

DISTRIBUTION & WHOLESALE



Unilab streamlines distribution channels

1. Expanding into a new direct-to-consumer web store now under development.
2. Improved management of inventory, billing and order fulfilment of over 21 distributors.
3. Cloud-based system provides protection from natural disasters.

MANUFACTURING



cosmo
SUPPLYLAB

Cosmosupplylab gains agility with NetSuite

1. Improved engagement to company's 250 users with flexible and streamlined system.
2. Improved financial reporting processes and partner communications.
3. Replaced onerous manual approval system by implementing an efficient work-flow process for all purchase requests.

MEDIA & PUBLISHING



ABS-CBN
GLOBAL

ABS-CBN Global Streamlines Business

1. Two-tier ERP model with integrated reporting into parent company's SAP instance.
2. Greater speed and flexibility in rolling out products.
3. Virtually eliminated reliance on IT for everyday tasks.

NONPROFIT



Little Ones Poverty Relief Making a Difference with NetSuite

1. Single source of data easily accessible to a small non-technical staff.
2. Simplified management of expenses and income from donations and fundraising.
3. Making a difference with limited resources through NetSuite's ease of use and rich feature set.

RETAIL



aCommerce
powering ecommerce

aCommerce addresses Ecommerce bottleneck with NetSuite

1. Real-time reporting and accurate inventory data to 9 warehouses across Southeast Asia.
2. Ships over 20,000 orders per day from a diverse set of 150 brands, retailers and ecommerce marketplaces.
3. Expanded into Singapore and Malaysia with NetSuite.

SERVICES



docdoc

DocDoc transforms healthcare with NetSuite

1. Currently creating a NetSuite-powered regional online repository for patient and provider information.
2. Connected the ERP, CRM, HR and finance processes across its five offices in Asia with NetSuite OneWorld.
3. Real-time data from all departments allowed the business to build inter-departmental workflows from scratch.

SOFTWARE



eset

ESET Increases Ecommerce Revenues Tenfold

1. Increased monthly e-store orders from 4,000 to 30,000 in 4 years.
2. Managing 1,000 customer support contacts daily with less error and greater efficiency.
3. Tightened anti-fraud controls, leading to reduction in chargebacks by a factor of 8.

NETSUITE FOR ANY SIZE BUSINESS

NetSuite meets the evolving business requirements of companies of all sizes, at every stage of growth. It is the No. 1 choice to run financials / ERP, CRM and ecommerce applications in the cloud.

From start-ups and midmarket businesses, to large multi-national enterprises, NetSuite empowers modern businesses, both private and public, to unlock their growth potential. The cloud-based solution streamlines mission critical processes and reduces IT costs, allowing you to easily scale and future-proof your business with an agile business platform that evolves as your needs change, regardless of size. Evolve, keep pace and grow with a fully up-to-date IT environment geared for innovation, scale and business transformation.

Scale up, spin-off, acquire new businesses, launch new business models— NetSuite supports you at every stage of growth and evolution with a flexible, scalable platform built for the modern-day business environment.

SMALL, MIDSIZE AND ENTERPRISE



SMALL BUSINESS

Unlock your company's growth potential with a modern, agile business solution that is cost-effective, scales rapidly and future-proofs your company for long-term innovation and growth.



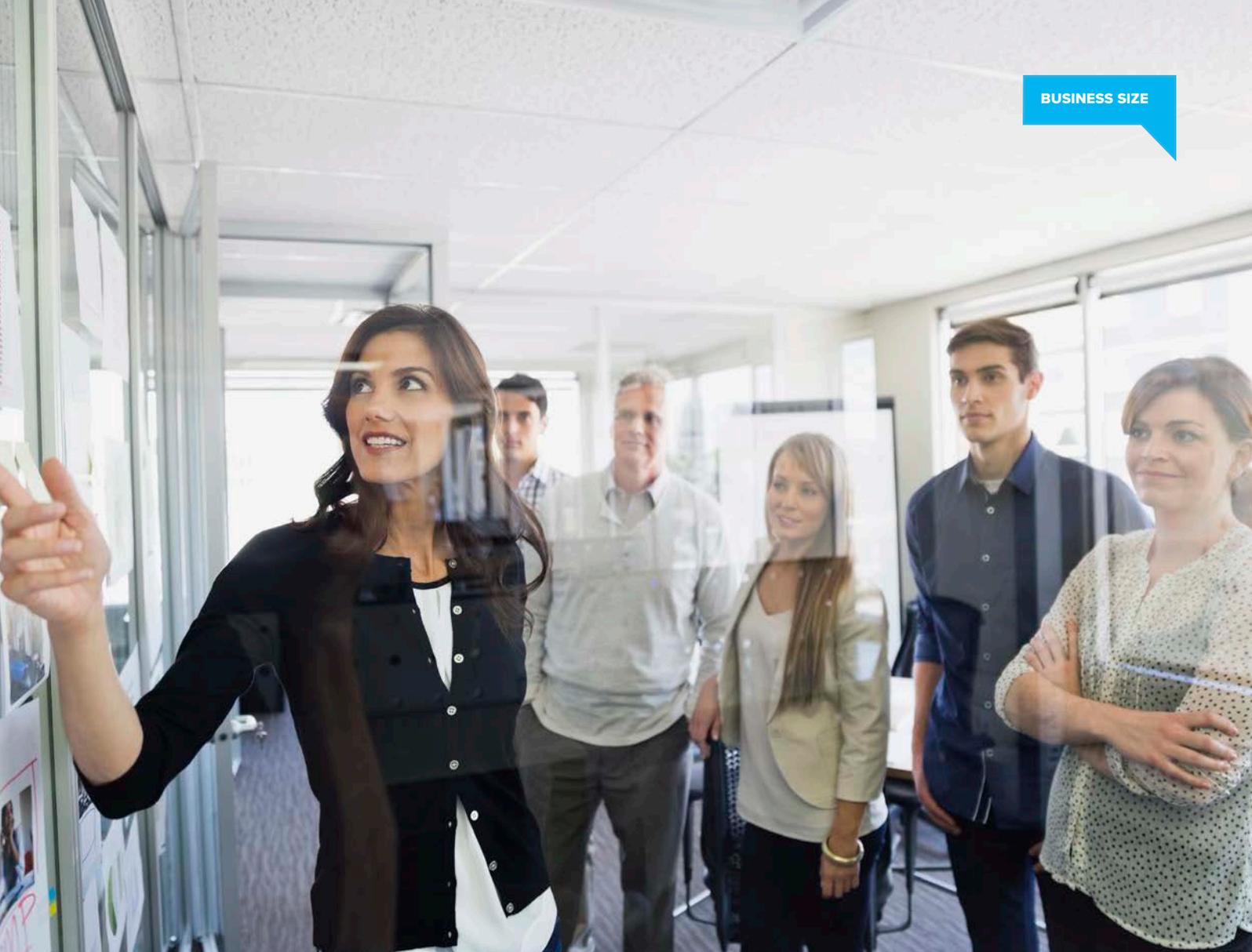
MIDSIZE BUSINESS

NetSuite for midsize business enables you to accelerate entry into new markets, quickly add new product lines and more easily engage with customers in new channels. Take your business where it was meant to go.

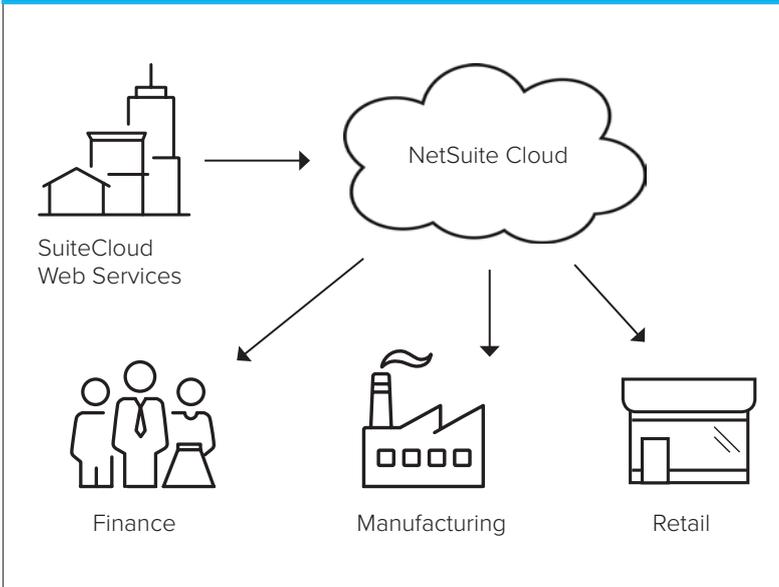


ENTERPRISE

NetSuite has unlocked a whole new world of possibility for global enterprises. Across every industry, every business type (B2B, B2C or B2X), in every part of the world, we enable your team to stay agile and flexible.



BIG COMPANIES CAN ACT SMALL, AND SMALL COMPANIES BIG



“NetSuite OneWorld has allowed us to grow. It’s very easy to expand into new countries and set up new subsidiaries, and we have much better visibility into the business.”

PROPERTYGURU

SECURITY AND AVAILABILITY

Securing data and achieving uptime can sap enterprise resources and expose the business to risk. NetSuite provides comprehensive disaster recovery, security and uptime capabilities to corporate and the most remote subsidiary.

NetSuite has met a host of audit and security standards including SSAE 16 (SOC 1), PCI-DSS and the US-EU Safe Harbor framework. In addition, NetSuite has modeled its security and risk management processes according to National Institute of Standards and Technology (NIST) and ISO 27000 series of standards. NetSuite guarantees an SLA of 99.5% uptime and delivers unprecedented ERP availability with an average uptime of 99.96%, together with complete performance transparency provided at status.netsuite.com. And for peace of mind, NetSuite's multiple data centers ensure the most stringent data management and availability. With four data centers across North America and Europe NetSuite provides high levels of security, extensive connectivity, performance, support services and fully redundant infrastructure. Additionally, both data centers are powered by 100 percent renewable energy.

SERVICE, SUPPORT AND TRAINING



PROFESSIONAL SERVICES

Applying deep industry expertise and the proven NetSuite One methodology, SuiteConsulting helps you tailor your NetSuite software solution to your unique business requirements.



SUPPORT

When you have questions or need assistance with your NetSuite business software implementation, the NetSuite SuiteSupport team helps you 24/7.



TRAINING

From instructor-led courses to self-paced e-learning, NetSuite SuiteTraining programs help you develop NetSuite expertise using the method that's best for your employees and your business.

“With NetSuite OneWorld, we’ve been able to move our products seamlessly from farm to fork on a global scale much faster and more efficiently.”

SUNMOON FOOD COMPANY

Gary Loh
Executive Chairman and CEO

INVESTED IN YOUR SUCCESS

At NetSuite, innovation is at the core of delivering value to its customers. With over 40,000 customers and tens of thousands of successful implementations, amassed over two decades, NetSuite has a deep understanding of global businesses across all industries and the many challenges that they face. Along with a modern, agile unified platform to run your entire business, NetSuite also offers SuiteSuccess™ a complete program of professional services, training and support designed for its customers' success.

NetSuite also offers strategic partnerships with companies such as Accenture, Wipro, Capgemini, Deloitte and Informatica, which further ensure that NetSuite can be integrated and customized to drive success. In addition to the global System Integrators, NetSuite also partners with a variety of solution providers, BPO partners, and technology partners in every part of the world so that you receive the best support in leveraging NetSuite no matter where your business is located.

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