



# SUITESUCCESS ENABLEMENT PACKAGE

NetSuite SuiteSuccess encompasses decades of experience across a broad spectrum of business models and company size to provide leading practices for your industry. Working closely with your team to properly adopt these practices will allow your organization to maximize this benefit and quickly make a positive impact to your business.

Our approach to enablement leads to reduced learning curves, faster time to adoption and higher productivity. The result? An empowered workforce rapidly achieving your goals.

## Partnership, People, Process

Our process begins with your Administrator rapidly getting up to speed prior to implementation by attending two Fundamentals courses.

For your convenience, these courses can be taken anytime via [training on demand](#).

### Examples of Fundamentals course topics include:

- Confirm configuration settings and preferences
- Monitor and measure business performance
- Modify and create custom roles to enforce security
- Use customization tools to add fields, control views and create new tables

- [Industry-specific](#) Fundamentals course (3 days)
- [Administrator Fundamentals](#) (2 days; also available via our [published schedule](#))

We then provide you with concise eLearning tutorials, which are process-focused and based on the NetSuite leading practices. The eLearning tutorials include topic overviews, end user process flows and demonstrations.

Your end users can consume this content whenever it fits their schedule and can do so both prior to implementation and after. Without losing valuable time away from the job, your resources learn how to make the most of NetSuite for their daily responsibilities and become competent and confident users.

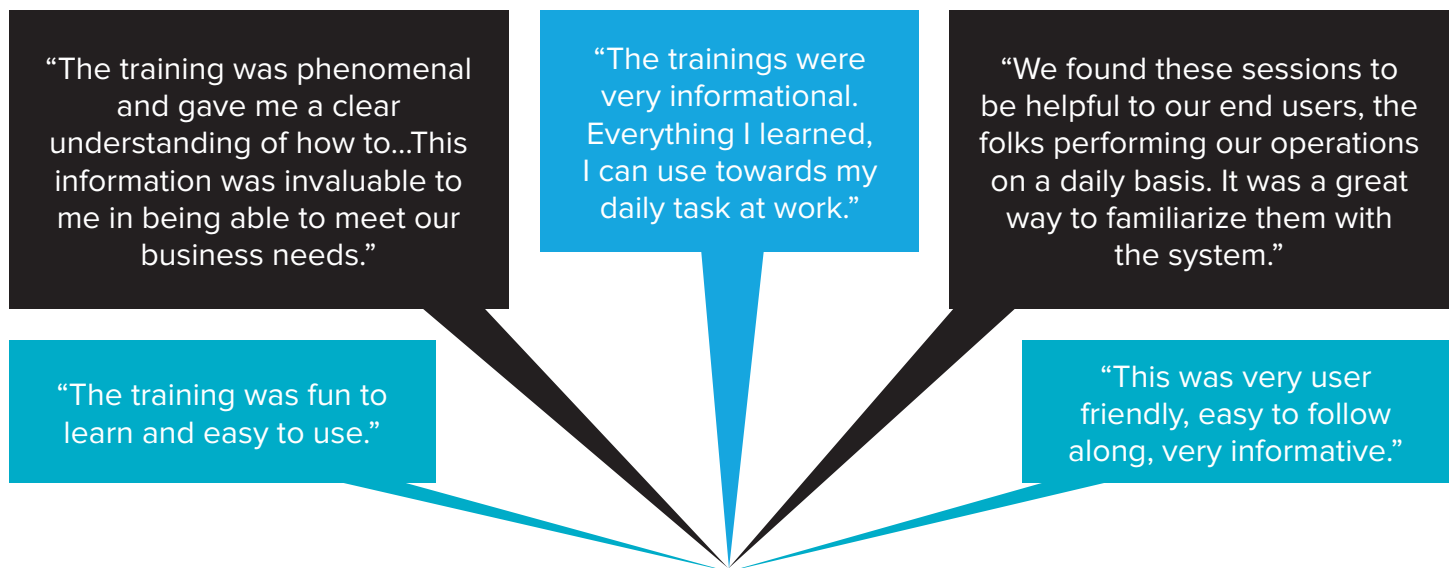
Our SuiteSuccess Fundamentals courses and eLearning tutorials are designed to jumpstart your team's performance and propel results.

### Examples of End User eLearning Tutorial topics include:

- Basic Usability
- Item Management
- Order-to-Cash
- Procure-to-Pay

### Proof

Our customers attest that partnering with us to empower their teams helps drive user preparation and continuous success. Moreover, they cite training as a critical factor in their success with NetSuite.



Source: User Enablement Feedback

### Terms

1. Project Team Training Courses (Industry Fundamentals and Administrator Fundamentals):  
Public Course details can be found on our Training website (<http://www.netsuite.com/portal/services/training/catalog.shtml>). The courses must be completed, or forfeited, no later than one (1) year after purchase. By signing this Estimate, you acknowledge and agree to abide by NetSuite's training cancellation policies as detailed on the Training website (<http://www.netsuite.com/portal/services/training/faq.shtml#C>). These training and workshop services shall be provided pursuant to the "NetSuite Professional Services Agreement" located at [www.netsuite.com/termservice](http://www.netsuite.com/termservice).
2. SuiteSuccess eLearning Tutorials for End Users:  
eLearning Tutorials are standard content based on NetSuite SuiteSuccess Leading Practices for your industry or across industries as appropriate. eLearning Tutorials are delivered via a NetSuite system with access granted for a period of one year from the date of purchase. Customer is solely responsible for deployment of eLearning Tutorials to end users via the NetSuite system. Materials are provided for Customer's internal training purposes only. Customer is prohibited from reselling, sharing or sublicensing any training deliverables. Any use of materials outside your organization is expressly prohibited. All materials and delivery are provided in English. NetSuite Demo Accounts are not provided with this solution.

To find out more, contact us at [educationadvisor@netsuite.com](mailto:educationadvisor@netsuite.com) or visit [www.suitetraining.com](http://www.suitetraining.com).